

ALLIANCE FINANCIAL CORPORATION

	CPP Disbursement Date 12/19/2008	RSSD (Holding Company) 1140510	Number of Insured Depository Institutions 1		
Selected balance and off-balance sheet items	2009 \$ millions	2010 \$ millions	%chg from prev		
Assets	\$1,410	\$1,449	2.8%		
Loans	\$915	\$901	-1.5%		
Construction & development	\$6	\$8	20.9%		
Closed-end 1-4 family residential	\$375	\$352	-6.0%		
Home equity	\$65	\$70	7.8%		
Credit card	\$0	\$0			
Other consumer	\$198	\$187	-5.5%		
Commercial & Industrial	\$83	\$87	6.0%		
Commercial real estate	\$90	\$105	16.8%		
Unused commitments	\$163	\$177	8.9%		
Securitization outstanding principal	\$0	\$0			
Mortgage-backed securities (GSE and private issue)	\$275	\$328	19.4%		
Asset-backed securities	\$0	\$0			
Other securities	\$85	\$84	-1.3%		
Cash & balances due	\$27	\$33	21.7%		
Residential mortgage originations					
Closed-end mortgage originated for sale (quarter)	\$12	\$28	128.5%		
Open-end HELOC originated for sale (quarter)	\$0	\$0			
Closed-end mortgage originations sold (quarter)	\$12	\$26	109.4%		
Open-end HELOC originations sold (quarter)	\$0	\$0			
Liabilities	\$1,269	\$1,299	2.4%		
Deposits	\$1,078	\$1,139	5.6%		
Total other borrowings	\$173	\$143	-17.3%		
FHLB advances	\$130	\$95	-26.9%		
Equity					
Equity capital at quarter end	\$141	\$150	6.0%		
Stock sales and transactions with parent holding company (cumulative through calendar year)	-\$24	\$0	NA		
Performance Ratios					
Tier 1 leverage ratio	7.1%	7.7%	--		
Tier 1 risk based capital ratio	11.5%	12.6%	--		
Total risk based capital ratio	12.6%	13.8%	--		
Return on equity ¹	10.6%	7.8%	--		
Return on assets ¹	1.0%	0.8%	--		
Net interest margin ¹	3.6%	3.4%	--		
Coverage ratio {(ALLL+Alloc transfer risk)/Noncurrent loans}}	109.7%	125.8%	--		
Loss provision to net charge-offs (qtr)	70.6%	137.2%	--		
Net charge-offs to average loans and leases ¹	0.9%	0.3%	--		
¹ Quarterly, annualized.					
	Noncurrent Loans		Gross Charge-Offs		
Asset Quality (% of Total Loan Type)	2009	2010	2009	2010	
Construction & development	0.0%	0.0%	0.0%	0.0%	--
Closed-end 1-4 family residential	0.8%	1.0%	0.0%	0.1%	--
Home equity	0.2%	0.7%	0.0%	0.0%	--
Credit card	0.0%	0.0%	0.0%	0.0%	--
Other consumer	0.1%	0.2%	0.2%	0.2%	--
Commercial & Industrial	2.6%	1.4%	1.3%	0.1%	--
Commercial real estate	2.1%	2.0%	0.1%	0.0%	--
Total loans	0.9%	0.9%	0.2%	0.1%	--